





#### COMMUNICATION

DJPTF2022/010 10 November 2022

Task Force documentation for Government and EU industry use only

To: EU National industry associations relevant for defence & relevant defence companies (courtesy of National industry associations)

# REQUEST FOR IDENTIFICATION OF EU DEFENCE COMPANIES RELEVANT FOR URGENT JOINT PROCUREMENT NEEDS AND ASSOCIATED PRODUCTION CAPACITIES

Annex:

- 1. List of categories relevant for urgent joint procurement needs
- 2. Questionnaire to be filled and returned by National industry associations relevant for defence
- 3. Questionnaire to be filled and returned by defence companies providers

Reference: "Joint Communication on the Defence Investment Gaps Analysis and Way Forward", 18.5.2022

## **CONTEXT**

May 18<sup>th</sup> the Commission and the High Representative presented the **Joint Communication on Defence Investment Gaps Analysis and Way Forward** subsequently approved by the European Council. The document contains initial analysis of the defence investment gaps and proposes concreate measures to address them. One of the immediate measures is the **establishment of the Defence Joint Procurement Task Force (DJPTF)**. It includes representatives from the Commission, the European External Action Service (including the EU Military Staff) and the European Defence Agency.

The objective of the DJTPF is to support the coordination of Member States very short-term procurement needs to face the new security situation. Initially, the Task Force would focus on deconfliction and coordination to avoid a race to secure orders which would result in spiralling prices, over concentration of demands in the same time frame, shortages of supplies and difficulties for the more exposed Member States to secure indispensable items. The DJPTF will not take part in any preprocurement activities such as match making between Member States and industry, nor will not act as a procurement agent. Decision what to procure from who and how will remain Member States







responsibility. The outcome of the DJPTF work will inform the implementation of the **European Defence Industry Reinforcement through common Procurement Act (EDIRPA),** notably setting the priority of category projects foreseen for funding under this instrument.

To that end, DJTPF has initiated an "assessment" phase, which aims at **identifying aggregated demand** and aggregated supply capacity in selected categories of defence products (see Annex 1). The work to identify aggregated demand with interested Member States has been concluded.

Now the DJTPF is initiating next stage, which is aimed at identifying **supply capacity of European industry** to deliver against Member States needs. Consequently, we reach out to you to request your support which would be essential to undertake further actions aimed at **strengthening European Defence Industrial and Technological Base.** 

## **G**UIDANCE FOR NATIONAL INDUSTRY ASSOCIATIONS RELEVANT FOR DEFENCE

In order to identify potential suppliers, within the European defence industry, that can deliver against Member States very urgent needs, the DJPTF is hereby requesting National industry associations relevant for defence to **identify, which entities in their host Member State have production capacity in categories** set out in Annex 1. This work would be **essential to ensure inclusiveness** of the entire process and to build awareness on the capacity of the European Defence industry to meet Member States very short term procurement needs.

Therefore, Associations are requested to forward this communication (DJPTF2022/010) to those identified entities, including Annex 2 and provide DJPTF with a list of those entities by filling and returning Annex 3 to the DJPTF. Further communication with defence (industrial) companies will be held directly between them and the DJPTF.

The filled Annex 3 should be **uploaded by NDIAs to S-CIRCABC** a dedicated secured Commission IT tool. In order to receive access to that tool, Associations are requested to **provide DJTPF with a Point of Contact** (PoC), which should a (single) physical person with an e-mail address and telephone number. Please send those contact details of your PoC to EU-DJPTF@ec.europa.eu.

Uploading of Annex 3 to CIRCABC is expected by 25 November 2022, while forwarding this communication and Annex 2 to potential industrial suppliers before this date.

# GUIDANCE FOR DEFENCE COMPANIES (EQUIPMENT SUPPLIERS)

Defence companies (prime contractors), which have received this communication through their National industry associations relevant for defence (or Ministries of Defence), having production capacity in one or a number of identified categories of defence products in Annex 1 are **requested to fill Annex 2.** It is essential to fill it completely with an emphasis on production capacity over time, distinguishing between the overall production capacity, and the part that is available to answer new contracts. Figures requested concern the possible yearly **deliveries** to clients (not the year of start of







production). Accuracy of that information would be instrumental for Member States to de-conflict their procurement needs and to inform priority for EDIRPA implementation.

The reply in a form of filled **Annex 2 should be uploaded to S-CIRBAC**, a dedicated Commission's secured IT tool. If necessary Annex 2 as an Excel template file will be available in S-CIRBAC as well.

To open an S-CIRBAC account all industrial entities (primes) notified to the DJPTF are requested to **designate a Point of Contact** (PoC), which should be a (single) physical person with an e-mail address and telephone number. Please send contact details of your PoC to EU-DJPTF@ec.europa.eu. Uploading is expected by 16 December 2022.

In case the prime has branches operating in other Member States, it should preferably only address its production capacity in the Member State it is delivering from, and let its branches do the same; in any case, it should make sure there is no dual count between its reply and those of its other branches.

Information provided by individual industrial entities will be process and stored according to the Commission security regulation. It will be handled at least as Sensitive non-classified information (SNC)<sup>1</sup>. It won't be shared outside the DJPTF and all its authorised members, holding a valid EU personal security clearance (PSC), will access this information on a strict need-to-know basis.

As Member States needs are demanding both in term of quantities and first deliveries expected, industrial entities are encouraged to state to which delivery volume they could ramp-up and by how much they could reduce their lead production time, and how fast/under which conditions this could take place. To assess the benefit of cross-border trickling-down in the EDITB when buying from an EDITB prime, industrial entities are also encouraged to list in other MS are located participants in their supply chain.

#### NOTE:

The information provided by industrial entities would be aggregated and processed by the DJPTF. Information about production capacities of individual industrial entities will not be shared outside the DJTPF. EU Member States will receive a list of industrial actors declaring manufacturing capacities in respective categories; aggregated information about the supply in respective categories and colour code where are the possible supply vs. demand shortages. The colour code information would be also shared as a feedback with National industry associations relevant for defence.

The information provided (or not) by NDIAs and companies will not affect individual entities participation in the implementation of the Commission's short term instrument (EDIRPA).

The information provided (or not) by NDIAs and companies will not affect individual entities participation in projects that could benefit the European Defence Industry Reinforcement through common Procurement Act (EDIRPA, also known as "short term instrument") proposed by Commission.

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<sup>&</sup>lt;sup>1</sup> https://europa.eu/!db43PX







# **ANNEX 1 LIST OF CATEGORIES RELEVANT FOR URGENT JOINT PROCUREMENT NEEDS**

MAIN CATEGORY	SUBCATEGORY - LEVEL 1	SUBCAT LEVEL 2	SUBCAT. LEVEL 3
AMMUNITIONS	TA - Tank Ammo	120 mm	
AMMUNITIONS	AA - Artillery Ammo	AA 155 mm	ROUNDS
			CHARGES
			FUZES
			PRIMERS
AMMUNITIONS	MA - Mortar Ammo	MA 60 mm	
		MA 81 mm	
		MA 120 mm	
	ACA - Auto Cannon Ammo	ACA 25 mm	
		ACA 30 mm	
AMMUNITIONS		ACA 35 mm	
		ACA 40 mm	
	SAA - Small Arms Ammo	SAA 5.56 mm	
		SAA 7.62 mm	
AMMUNITIONS		SAA 8.6 mm	
		SAA 9 mm	
		SAA 12.7 mm	
ANTI-TANK SYSTEMS	ATSL - Anti-Tank System Launchers	Recoiless Rifle / RPGs	
		ATGM (Launcher)	
ANTI-TANK AMMUNITIONS / MISSILES	ATAM - Anti-Tank Ammo/Missiles	Recoiless Rifle/RPGs Ammo	
		ATGM (Missile)	
BOMBS	GPB - General Purpose Bombs	GPB Low-drag 500Lb	
		GPB Low-drag 2000Lb	
CBRN EQUIPMENT	CMF - CBRN Mask & Filters		
	CPS - CBRN Protective Suits		
	DW - CBRN Detect & Warning	Universal Chemical Detector	
	TNT		
	HG - Hand Grenades		
EXPLOSIVES	ATK - Anti-Tank Mines		
MANPADS / SHORAD SYSTEMS	AASL - Anti-Air Systems Launchers	MANPADS (Launcher)	
		SHORAD (Launcher)	
MANPADS / SHORAD MISSILES	SR SAM - SR Surface-to-Air Missiles	MANPADS (Missile)	
		SHORAD (Missile)	
MEDIUM RANGE AIR DEFENCE	MRAD - Medium Range AD Systems		
MISSILES	ASM - Anti-Ship Missiles		







MORTARS / ARTILLERY SYSTEMS	MS - Mortar System	MS 60 mm	
		MS 120 mm	
SMALL ARMS	AR - Assault Rifles		
	MG - Machine Guns		
	SG - Shot Guns		
	SP - Soldier Pistols		
	SR - Sniper Rifles		
SOLDIER EQUIPMENT	BV - Ballistic Vest		
	B - Backpacks		
	SH - Soldier Helmets		
	SP - Soldier Protections		

# ANNEX 2 QUESTIONNAIRE TO BE FILLED AND RETURNED BY NATIONAL INDUSTRY ASSOCIATIONS RELEVANT FOR DEFENCE

See attached Excel file.

ANNEX 3 QUESTIONNAIRE TO BE FILLED AND RETURNED BY DEFENCE INDUSTRIAL PROVIDERS (ENTITIES)

See attached Excel file.