# JOINT DEFENCE EXPORT EVENT

## THE DANISH DELEGATION

28 - 30 OCTOBER 2025 LATVIA & LITHUANIA















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DESIGN

MINISTRY OF FOREIGN AFFAIRS OF DENMARK The Trade Council



#### **Foreword**

We stand in the middle of a challenging security situation in Europe and in the Baltic Sea in particular. There is a need for Europe to be able to do more on its own in terms of Defence and Resilience. Including the need for a stronger and more productive and competitive defence and dual-use industry while at the same time create the right conditions for defence tech start-up in order to develop tomorrows defence technologies. That can only happen if we work together.

There is a long tradition for close bonds between Denmark and the Baltic nations and a long-standing cooperation with Latvia and Lithuania is a part of it. We need to continue building on these bonds to create a strong flak in the Northeastern part of NATO to deter aggression form Russia.

Something defence industrial cooperation is a part of. Both Danish, Latvian and Lithuanian defence companies have strong competences when it comes to technologies within surveillance, space, drones, anti-drone systems, software, command and control, cyber defence and protection of forces equipment where there are ample room for cooperation both business-to-Government and business-to-business.

We look very much forward to exploring these opportunities for the sake of our common security.



Thomas Nissen

Head of Defence and Resilience

The Danish Chamber of Commerce

#### **Foreword**

It is an honour to present the Danish companies participating in this defence industry expo in Latvia and Lithuania. These industry days provides a valuable opportunity to advance the cooperation between our nations and industries at a time when security in Europe and in the Baltic Sea region is under serious pressure.

Denmark, Latvia and Lithuania share a long tradition of military cooperation since the independence in the early 1990's and within NATO . Today, deterrence and defence on the north-eastern flank demand not only capable armed forces but also a strong and competitive defence industry. Industrial cooperation is an integral part of strengthening resilience, sustaining readiness and ensuring our forces are equipped with the technologies they need.

Danish companies contribute advanced solutions in surveillance systems, drone and counter drone technologies, command and control, cyber defence, space applications and force protection as well as maritime and logistic domains. These capabilities match Latvian and Lithuanian requirements and create solid ground for practical cooperation both business to government and business to business. The Industry Days 2025 will hopefully result in businesses realizing needed cooperation and obtaining contracts that will provide end users with requested commodities and services, but it is also about more than presenting products and opportunities. It is about reinforcing the defence industrial foundation that supports NATO operations and ensures that together we are prepared to meet the threats of today and tomorrow.

We look forward to advance efforts and initiatives in the interest of our shared security.

# CONTENT

AP SERVICES A/S	5
Arbit Cyber Defence Systems ApS	6
Bruhn NewTech A/S	7 🏺
DENCRYPT A/S	8
HEIMDAL CRITICAL INFRASTRUCTURE ApS	9
HMK Bilcon A/S	10
MILITARY EQUIPMENT DENMARK A/S	11
OMT People ApS	12
OSK DESIGN A/S	13
SAI - Small Arms Industries ApS	14
SIMA INNOVATION A/S	15
SKY-WATCH A/S	16
Tardigrade Tactical ApS	17
Terma A/S	18
Thunderstrike EU ApS	19
UXV Technologies ApS	20
Wegsol ApS	21
Weibel Scientific A/S	22
Willbrandt Gummiteknik AnS	23

#### **AP SERVICES A/S**

#### Your trusted advisor in Pre-Hospital Emergency Solutions

Since 2004, AP Services has been unwavering in its commitment to saving lives and preventing permanent disabilities by providing essential emergency equipment. We are dedicated to being your trusted adviser for comprehensive pre-hospital solutions, leveraging our expertise to support your mission of timely and effective care.

We specialize in collaborating with esteemed organizations such as Defense, NATO, the United Nations, the European Union, and various NGOs worldwide. Our extensive expertise covers a wide range of prehospital equipment, including advanced Trauma Kits, IFAKs, Chest Seals, and Blizzard Survival products. We hold multiple Long-Term Agreements (LTAs) with key international bodies, facilitating efficient and streamlined procurement processes, including the option of piggybacking for affiliated organizations.

AP Services' mission is to reduce the loss of life and limbs and increase treatment options for those in critical need. We achieve this by developing and delivering pre-hospital emergency and tactical medical equipment, solutions, and advice, tailored to meet the unique demands of our clients.

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## **Arbit Cyber Defence Systems ApS**

Arbit began as a start-up in a basement, but the development of both hardware and software accelerated at pace. Soon came the first order to install a solution, and a viable business model was emerging.

Business grew as new systems and network requirements materialised and interest from customers increased. In 2012, Arbit welcomed new talented and committed members to the team to keep up momentum in both sales and technology development. Along the way new versions of the Arbit Data Diodes were launched, and complementary products and expanded applications were introduced.

In 2018 Arbit launched its first full 'ruggedized' version developed for the Armed Forces. These products and features marked an opportunity to support a new market segment and a wider range of customers.

Simultaneously, the general desire to protect civil and commercial organisations against cyber attacks has sky-rocketed. Arbit is now pursuing a strategy to become relevant to an even broader audience by leveraging the strengths in technology, approach to customer service and insights from protecting the most critical, sensitive and valuable data.



#### **Bruhn NewTech A/S**

Bruhn NewTech exists to increase the number of people protected from airborne terror. We develop software that enables first-responders to react rapidly and save lives when life-threatening attacks and incidents occur.

We supply civil authorities and defence forces of UN, NATO and more than 30 countries worldwide with proven and life-saving information management. With more than 30 years of specialization, we have become a world-leading provider of software that efficiently detects threats, significantly reduces response time and accurately informs reaction plans.

We aim to provide the needed certainty in times of emergency by supporting critical decision making with real-time data.

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#### **DENCRYPT A/S**

#### **Experts in Secure Communication**

Dencrypt's mission is to enable everyone to communicate in confidence. We combine advanced encryption technology with ease of use to let you communicate securely on your favourite device.

Our encryption technology (Dynamic Encryption) is beyond industry benchmarks, guaranteeing that your communications remain confidential and tamper-proof, even in the face of sophisticated cyber threats. Make voice calls, video calls, send messages and attachments and know that your information is safely transmitted.

The Dencrypt Connex solution is Common Criteria Certified and NATO approved for classified communication





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## **HEIMDAL CRITICAL INFRASTRUCTURE ApS**

Heimdal Critical Infrastructure is an independent consultancy specializing in advisory services, solutions, and maintenance for the protection and security of critical infrastructure.

With significant involvement in defense and offshore wind co-existence projects over several years, Heimdal Critical Infrastructure collaborates with leading developers and industry offering substantial project management expertise and insights.

Our value proposition is to provide strong project management with focus on HSEQ, innovative and tested installation solutions, contract negotiation and delivery of projects on time, on budget and according to specifications.



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#### **HMK Bilcon A/S**

Nordic leader in aluminium fuel trucks, trailers & containers —40+ yrs delivering durable, field-proven solutions to Nordic defence forces.

Scandinavian market leader in fuel solutions for B2B and defence. We have over 40 years of experience in producing defence solutions – vehicles and containers – and we are experts in building them.

Our products are primarily made of aluminium, offering exceptional durability due to our exclusive use of high-quality materials and thoroughly tested components.

We are able to meet the high demands placed on military equipment in terms of usability, manoeuvrability, and durability. We have produced a wide range of defence solutions for the Danish, Swedish, and Norwegian armed forces, including:

Off-road fuel trucks

Aircraft and helicopter refuellers

Flexible fuel containers

Water containers

Expandable containers for military equipment and personnel.

In addition to these various defence solutions, we also manufacture other products as a subcontractor to the defence industry.



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## Military Equipment Denmark (MED)

#### **From Capability Needs to Operational Impact**

Military Equipment Denmark (MED) is a trusted Nordic-Baltic partner bridging global defense industries with armed forces across all domains – land, sea, air, and cyber.

We transform capability needs into operational impact by integrating strategic insight, technical-tactical expertise, and a deep understanding of defense procurement and offset frameworks. Our solutions ensure interoperability, security of supply, and long-term resilience.

With strong local presence and a proven network across acquisition bodies, defense industries, and public stakeholders, MED brings value where it matters: with end users, within procurement ecosystems, and in strategic dialogues.

In a changing geopolitical environment, MED enables partnerships and delivers capabilities – reliably and with purpose.

Military Equipment Denmark – From idea to implementation, and beyond.



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## **Odense Maritime Technologies (OMT)**

At OMT, we pride ourselves on being a premier provider of advanced maritime defence solutions, renowned for our innovative approach and commitment to excellence. Based in Denmark, we have a rich heritage in the maritime defence industry, offering a comprehensive range of products, technologies and services designed to meet the diverse needs of our global clientele

#### **Local Expertise with Global Footprints**

OMT is actively involved in several international naval vessel procurement programmes. Our designs are progressing from concept to reality through key collaborations.

These naval programmes showcase our dedication to delivering cutting-edge naval combat designs that soon become operational realities.

We are dedicated to maintaining the highest standards of quality and innovation. By investing heavily in research and development, we stay at the forefront of products and technologies for the maritime defence industry.

OMT

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#### **OSK DESIGN A/S**

#### Specialised maritime solutions supporting national strategies

OSK Design delivers independent naval advisory services in design, construction, tendering, and lifetime support of naval assets and strategic fleet development.

At OSK Defence, our team of designers and advisors combine naval technology expertise with operational and Arctic experience. We create tailored concepts that meet today's needs while preparing for tomorrow's requirements - locally and globally.

Our holistic solutions are flexible, efficient, and future-ready, covering the entire ship life cycle: from design and tendering through construction, operation, crew welfare, fuel strategy, and total cost of ownership.

With over four decades of proven experience across Danish navy classes, home guard, Arctic patrol, and coast guard vessels, OSK Defence brings unrivalled expertise in design, project management, negotiations, drawing approval, technology and weapons integration, and Owner's Representation.

From first concept to lifetime support - we are with you all the way.



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## **SAI - Small Arms Industries ApS**

Small Arms Industries (SAI) is a premier entity with nearly 50 years of experience in the design and manufacture of small arms and sound suppressors. Our clientele encompasses security forces, police, and military units within NATO and associated states.

Our commitment to quality, innovation, and safety has established us as a distinguished contributor to the advancement of cutting-edge products.

Since 2007, SAI has been officially authorized by the Danish Ministry of Justice to produce an extensive range of hand-held weapons for both civilian and military applications, including fully automatic firearms. Additionally, we have received approvals to manufacture sound suppressors, spare parts, and ammunition for the specified weapon categories, encompassing NATO-certified variants

SAI is engaged in the service and maintenance of governmental firearms and plays an active role in industrial development initiatives aimed at the enhancement of existing firearms systems.

#### SIMA INNOVATION A/S

SIMA Innovation is a family-owned company focused on enhancing the safety and operational efficiency of military personnel.

Specializing in advanced solutions for military vehicles, SIMA Innovation develops motorized and modular Ringmounts,

Softmounts, pan/tilt units, and accessories. These products are designed to improve mission performance and personal protection in demanding environments.

Motorized Ringmounts offer 360° target tracking in under 8 seconds and can be equipped with add-on armor for ballistic protection. Softmounts enhance precision and target acquisition, saving time and ammunition.

SIMA Innovation collaborates closely with Ministries of Defense and OEMs to meet specific operational needs. This ensures every product reflects a deep understanding of military requirements. Through innovation, quality, and safety, SIMA Innovation delivers solutions that help soldiers stay Better Protected and more effective in the field.

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#### **SKY-WATCH A/S**

#### **Build to preform - Under any Circumstance**

RQ-35 Heidrun is a fully autonomous, fixed wing, mini UAV for reconnaissance and target acquisition. Ideal for collecting immediate sensor data from any mission-critical area.

The RQ-35 Heidrun is a portable and hand-launched ISR solution, capable of generating reliable and high precision real-time data and situational awareness for combat ground forces. The platform is intended as an organic company-level or special operation force decision support tool able to deploy in congested environments without access to GNSS with a minimum footprint in the air and on the ground.

Sky-Watch is here to advance modern combat capabilities and empower both soldiers and decision-makers. With innovative defense technologies and best-in-class systems, the RQ-35 Heidrun facilitates real-time data collection, efficient multidomain defense, and improved battlefield management - anywhere, under any circumstance.



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## **Tardigrade Tactical ApS**

Tardigrade Tactical is a Danish company specializing in the design and manufacture of high-quality tactical gear for military, law enforcement, and emergency services. Founded in 2011 by Birk Anton Knudsen, the company emerged from firsthand operational experience in Afghanistan, aiming to create equipment that directly addresses the needs of end-users.

Operating out of Denmark, Tardigrade Tactical emphasizes local production to maintain control over quality and supply chains. Their product line includes plate carriers, harnesses, belts, pouches, and accessories, all crafted with durability and functionality in mind. The company utilizes advanced manufacturing techniques, such as laser cutting and lamination, to produce lightweight yet robust gear suitable for demanding operational environments



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#### Terma A/S

With more than 75 years of experience, Terma develops, manufactures, and delivers advanced defense and security technologies to customers around the world. As Denmark's largest defense company, Terma is committed to protecting people and critical infrastructure through innovative, operationally proven solutions.

Terma's international portfolio includes radar systems for Counter-UAS, coastal surveillance, and critical infrastructure protection. This includes the newly launched Sphera radar, a compact Al-enabled sensor designed to detect and classify drones in complex environments. Terma also supports windfarm mitigation with operational radar systems that help maintain airspace surveillance in challenging conditions.

Beyond radar, Terma delivers technologies such as land and naval surveillance systems, naval command and control, soft-kill and decoy solutions for ships, electronic warfare and self-protection systems for aircraft, composite structures for fighter aircraft including the F-35, and space electronics for satellite missions.

As a prime contractor, Terma contributes to national programs like integrated air and missile defense and naval platform development - a testament to our engineering excellence and long-standing reliability.



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## Thunderstrike EU ApS

Thunderstrike Aviation, Inc. is an American research and development company which was formed in 2021 with the purpose of commercializing drones that utilize a new propulsion technology, offering superior endurance compared to what is available in the existing market.

As a start-up business we operate out of a 15,000-square-foot facility that also includes a private 6-acre testing area for our drones and a 7000-square-foot hangar. Thunderstrike Aviation has also established its European headquarters in Denmark, which includes a private 18-acre facility with over 30,000-square-feet og building space for development of our drone-programs.

Thunderstrike's mission is to pioneer a ew era of unmanned aviation, reimagining what is possible for unmanned aircraft



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## **UXV Technologies ApS**

UXV Technologies manufactures cutting-edge hardware for unmanned systems and defense robotics. Founded in 2014, we are a supplier to top-tier defense companies and government institutions, with manufacturing facilities in both the U.S. and Denmark. UXV Technologies' products and solutions are diverse, supporting various applications, including unmanned ground vehicles (UGVs), unmanned aerial vehicles (UAVs), unmanned surface vehicles (USVs), and unmanned underwater vehicles (UUVs).

In collaboration with industry-leading robotics partners, academia, and government institutions, we strive to advance the field of unmanned systems to new levels in both the military and commercial sectors. Our modular, cost-effective, and pioneering technologies empower operators to quickly integrate the latest tactical capabilities and adapt to evolving operational demands.



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## Wegsol ApS

#### **Autonomous Platforms**

#### Designed for mass production and ease of use

Wegsol redefines autonomous technology with scalable, high-performance, cost-effective solutions.

Our platforms and systems deliver full autonomy, seamless integration, and mission-critical reliability even in the most contested environments.

Designed for mass production and ease of use, Wegsol offers autonomous and integrated defense solutions that ensure operational superiority, cost-effectiveness, and adaptability for frontline applications. Whether optimizing UXS performance or communications, Wegsol's modular, scalable, and reliable solutions enable you to operate in any environment.

#### **Products:**

Wegsol MP2D Autonomous Drone Platform Wegsol Mesh Communication Module Wegsol UAS Navigation System



Autonomous platforms

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#### Weibel Scientific A/S

Building on more than 45 years of experience Weibel Scientific develops, manufactures, and sells the world's most advanced Doppler radars. At Weibel, we are – and have been for more than 45 years – driven by one overarching goal: To push the boundaries of physics and deliver "tip of the spear" capabilities to users worldwide. Since 1977, we have delivered more than 5.000 radars to customers in more than 40 countries.

We provide a wide range of radar systems for use in military defense applications, including muzzle velocity radars for artillery and mortars, drone detection, and short-range air defense. Whether installed on fixed or mobile weapons installations, our radars are designed to withstand the rigors of combat, as well as the most extreme conditions –from severe cold to high heat, dry to humid, as well as sand, snow, hail and rain.

Learn more at www.weibelradars.com



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## Willbrandt Gummiteknik ApS

#### Supplier of rubber and polyurethane

We specialize in vibration and shock absorption — offering not only high-quality products, but also calculations and documentation to support your project.

Our goal is to be our customers' preferred supplier of technical rubber and plastic materials that meet their specific requirements. Most importantly, we want our customers to feel secure and satisfied, ensuring long service life and optimal uptime for their operations.

We focus strongly on customer-oriented solutions, so our clients always receive the right guidance, technical support — and of course, the right product.

With 25 years of experience in the Nordic region and 130 years in Europe, we are a reliable and experienced partner, delivering durable, high-quality products built to last

